



Tornike Jibladze

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Work experience

Construction company N1

2012 — 2013

Accounting

I was an accountant in the construction company "N1".
I have worked there for one flat year, got an experience in working with all the numbers.
I was working with PC software "Oris".

Global Consulting Group

2013 — 2014

Sales representative

I was a sales manager at telemarketing company Global consulting group .
We were working on Forex/Binary options , we were offering the product to the customers and informing them how they could start working with us.
I was the best sales rep in the company and got promoted very soon.

Global Consulting Group

2014 — 2015

Sales group manager

I was a sales team manager for over a year , setting goals for the team, motivating them , giving them the pitch, teaching, explaining , hiring new people, training new staff.
My goal was to bring the profit for the company and while I was a manager the results were way higher , then the previous years.
After I proved myself in management I was shortly promoted again in the highest position for the company from 2015-2019. I was a manager of the whole sales team conversion/retention.

Global Consulting Group

2015 — 2018

CEO of sales department

I was managing the results of the team, giving them motivation and knowledge.
I was making daily briefs on what is going on the market, advising my staff on how to sell the information daily basis.
I was managing the team of around 60 people in 3 different languages(English, Russian , Italian)
During the period of my management the company profited a very big number, the revenue grew with around 300% in total.
I wanted to grow and develop more, but unfortunately my position and the lack of professionalism of company's bosses , unwillingness to grow were not letting me to learn new things , so after 6 years of my long career I said farewell to my bosses and quit the job, even though they were trying to keep me in the office with all the possible ways.
Now I'm looking for new opportunities outside of my country and I would like to test myself in sales , but on a different fields.

Promarketing

2018 — 2019

CEO of the sales department

I moved from "Global Consulting Group" to "Promarketing" - telemarketing company, because I wanted to grow I built the

office structure, hired stuff, trained new people but unfortunately the management didn't want to invest the money in the business , so they went broke very soon and got closed down.
Since that time I'm unemployed and I'm trying to search for new opportunities outside the country .

Education

primary school 2000 — 2010

Italian School of Georgia

I graduated 9 classes in Italian private School of "Tsiskari" with high marks.

Secondary school 2010 — 2011

School Mtsignobartukhutsesi

Secondary school 2011 — 2012

School N158

I've graduated secondary school in 2012 with high marks and went to law school in Tbilisi state university after passing exams successfully.

High School 2012 — 2016

Tbilisi State University "Law"

I've successfully studied and finished law in Tbilisi State university.

High School 2016 — 2019

Tbilisi Technical University "Energetics"

I've graduated Tbilisi technical university.

Music school 2001 — 2010

Public music school N14

I've studied Piano and Guitar for 9 years . I'm quite good at music.

Interests

Traveling, Astrology , Astronomy , Geography , History , Engineering, Sales, Finances, Music.

References

References available upon request.

Status

Married since 2018.

Got a one year old baby.